

SUPPLY CHAIN OPTIMIZATION HEALTHCARE CASE STUDY



A medical device manufacturer specializing in reconstructive products for orthopedic surgery engaged Trident to improve fill rates and inventory accuracy and reduce distribution and freight costs within their Trauma and Bone Healing unit.

13%

**REDUCTION IN FIELD
INVENTORY**

\$1,600,000

ANNUALIZED SAVINGS

29%

**INCREASE IN LABOR
PRODUCTIVITY**

HOW WE MADE IT HAPPEN

- Reduced shipping costs by 12.5% through process enhancements:
 - Consolidated duplicate shipments
 - Drove ship mix to channels that improved speed and cut rates
 - Reduced declared value surcharges
 - Capitalized on service failure credits
- Implemented new warehouse layout to cluster ABC items and company numbers
- Enhanced product returns and inventory transferring disciplines to reduce net field inventory levels
- Reduced Daily Pieces on backorder by 35%
- Provided CSR toolkit to instantly provide accurate backorder finished goods dates, current list pricing and item description alpha lookup
- Implemented cycle counting and reporting accuracy based on Quantity on Hand discrepancy
- Increased productivity of packing and picking by 29%
- Improved Net Field Inventory levels by \$1,700,000

"Shortly after starting our engagement, I fully realized the depth and breadth of Trident's capabilities. Your team embedded themselves in the organization at lightning speed and exhibited a passion one often cannot find with direct employees. Trident worked tirelessly to understand our business, effortlessly integrate with our team, formulate and implement tangible solutions, and provide leadership."

–Vice President, Spine and Bone Healing Technologies

WE'RE HERE TO **MAKE IT HAPPEN™**.
CONTACT US TODAY AT info@trident.com.